



Hillcroft.org



ANNUAL REPORT
2020-2021

HILLCROFT HELPS
PEOPLE WITH DISABILITIES...
WITH **LIVING**, WITH **JOBS**,
WITH **INDEPENDENCE**.

The story of Hillcroft Services began in 1953, but it starts new each day. It begins when Kenneth wakes up in his bed at the home he shares with his roommates. A paragraph opens as Amelia's therapist walks her through the doors at the ABA Clinic. A chapter takes shape as Daniel stops for a lunch break at Hillcroft Industries. Imagination ignites when Lori works to complete a piece of art in Creativity Unlimited. A page turns as Joe rides a bike with his therapist in Recreation Therapy. Print comes to life as Kory plays his heart out on the drums in Music Therapy.

The story continues across our community as our range of programs and services provide the backbone to a meaningful life for so many people who we call our friends and neighbors in Delaware County. Hillcroft Services takes great pride in the footnotes that mark our impact in the stories of people we serve. However, we are keenly aware that, without the supporting roles of friends, neighbors, and donors, the trajectory of this tale would be much different. For that, we are grateful. We hope you enjoy this small snapshot of the stories that continue to be written across our community and take pride in the ways small and large you can and do help continue to influence those tales.

At Hillcroft Services, it's all about people. We would be nothing without our clients, donors, supporters, stakeholders, Board of Directors, and staff. In fact, more than 80% of our annual operating expenses are

salaries and benefits for the people who make our quality programming possible. We are tremendously grateful for both those caring staff members as well as the funding sources that enable us to operate. Hillcroft Services' identity isn't a building or a place. When we say that our vision is to create a community where everyone belongs, that's where we find our reflection. A community - and one that we are all a part of.

Hillcroft Services has been honored to meet the needs of children and adults with developmental and other disabilities since 1953, and you'll meet a few of those people in this publication. Your ongoing support means continued success for all of us as it helps us maintain these services that proudly meet the needs of the more than 600 individuals who rely on our assistance each year.

Sincerely,



Debbie Bennett
President and CEO

A MESSAGE FROM THE PRESIDENT & CEO

Debbie Bennett
PRESIDENT & CEO



OUR MISSION

To provide innovative services and supports for People with disabilities and their families, resulting in extraordinary differences in People's lives.

OUR PURPOSE

Hillcroft Services, Inc. exists because people with disabilities need supports.

All individuals have the right to strive for their dreams. Hillcroft offers services and supports to help individuals with disabilities identify and achieve their goals. We believe that building relationships between our clients, staff, families and friends is key to achieving success and necessary to achieving goals.

With the help of board members, families, donors and the surrounding community, Hillcroft has been able to provide essential services to individuals with disabilities since 1953.



ABA CLINIC



The Hillcroft ABA Clinic offers behavioral treatment for children with autism spectrum disorders. Based upon the principles and technology of ABA (Applied Behavioral Analysis), the Hillcroft ABA Clinic provides intensive therapy, individualized academic instruction, and social skills training for children. For more detailed information on ABA Services, please call (765) 587-5244 or visit HillcroftABAClinic.com.

HILLCROFT INDUSTRIES



Hillcroft Industries, the industrial division of Hillcroft Services, has an integrated workforce that provides subcontract work for various businesses throughout the Midwest region. It offers an opportunity for individuals with disabilities to work while learning valuable workplace skills. This offers our clients a positive workplace atmosphere that promotes efficient work as well as individual personal growth. Clients complete a variety of tasks specific to the needs of our business partners.

RELIABLE TRANSIT



Hillcroft's Reliable Transit division provides safe and reliable transportation services to and from many destinations including work and medical related appointments for individuals all across East Central Indiana using Medicaid, Medicaid Waiver, or private pay. Our drivers are specifically educated to meet the needs of our clients through extensive training.

EMPLOYMENT SERVICES



Hillcroft's Employment Services programs support individuals with disabilities in achieving greater independence through developing and maintaining the skills needed for employment in the community and reaching their fullest potential in the workforce.

HOME & COMMUNITY SERVICES



Hillcroft's Home & Community Services provide supports and services to individuals with disabilities to increase independent living skills to successfully live in their community. Supports in an individual's home can occur 24 hours/day or as needed on a drop-in basis. Additional Home & Community supports include Creativity Unlimited programming, respite care, group home living, community and facility activities, and education.

THERAPY SERVICES



Hillcroft's Therapy Services include Behavior Management, Music Therapy, and Recreation Therapy programming. Hillcroft's Therapy Services are designed to focus on using our client's strengths to provide the skills and support needed to improve their own independence and well-being to achieve success in all areas of their lives.



Hillcroft is focused on creating a culture of strong values, understanding the importance of ethical behavior, and maintaining high quality services to the people we serve.

A Heavenly Hole-In-One

There's a good chance Tim Beaty was looking down from high above during the 17th Annual Hillcroft Services Golf Scramble, held at The Players Club at Woodland Trails in Yorktown on May 14th.

Tim Beaty, affectionately known as Timbo to many, heartbreakingly lost his brave battle with COVID-19 this past September at the age of 63. He participated in many different services at Hillcroft, dating back to 1976 soon after his graduation from Muncie Northside High School. In 2004, through Hillcroft's employment services program, Tim began working at the Wendy's location on McGalliard Road, where he remained employed for nearly 16 years. He participated on the Wendy's team in Hillcroft's annual golf outing on 12 different occasions alongside his "best buddy" Dan Bragg.



Understanding that the annual Hillcroft golf outing was so important to Tim, his family — brother Chris, sister Julie, brother-in-law Brad, and nephew Shea — decided to enter a team in this year's outing in Tim's memory. It was appropriately named "Team Timbo."

Already a meaningful day for the foursome, they had no clue how truly unforgettable it would become!

Shea Johnson, Tim's nephew and a 2007 Wes-Del graduate,



stepped up to the 165-yard, par 3, 13th hole, which was sponsored by long-time Hillcroft supporter Bill Gaddis Chrysler, Dodge, Jeep & Ram of Muncie. With a beautiful 2021 Diesel Jeep Wrangler sitting on the tee box next to him, Shea calmly stepped up to his foursome's third hole of the day and hit a pure, knock-down five iron which one-hopped on the green and landed in the hole for his first-ever hole-in-one. This perfect shot earned Johnson a \$25,000 check and marked the first time in the history of Hillcroft's outing that a hole-in-one was made at the event.

"When I teed the ball up, it never crossed my mind that the ball would go in. I think Uncle Tim had other plans for us that day. The recognition and prize for the hole-in-one are nice, but a family playing in honor of a lost loved one is the best thing that happened that day. The ace on #13 merely served as a catalyst for our story to be told," said Johnson.

Chris Beaty, Tim's brother and Shea's uncle, told Shea after they arrived on the green and confirmed the ball was, indeed, in the hole that "his uncle Tim was definitely looking down on him and smiling along with his grandparents. It was just a great day for our family!"

"This is the first time over the 17 years that we have supported Hillcroft's outing, and only the second time in my 25 years of supporting many local golf events, that we have had a hole in one occur," said Steve Gaddis of Gaddis of Muncie. "It just shows you how rare this is," added Gaddis.

Julie Eastes, Tim's sister and Shea's mother added, "Tim was definitely looking down with pride on his family that day. Playing in memory of him, on that course, at that event, under the name Team Timbo ... Tim's spirit was with us for sure!"

"I have told the story now over 50 times to friends, co-workers, and various community members, and I get the chills each and every time. It proves something extra special was going on out there, and that it was just meant to be. There really is no other way of saying it. I am so happy for Tim's family to be able to share this special moment together," said VP of Development & Marketing at Hillcroft Dan Wolfert.

Team Timbo will be back next year in Tim's memory for the 18th Annual Hillcroft Golf Scramble, "You can count on it!" Chris said.



L-R: Chris Beaty, Julie Eastes, Brad Eastes & Shea Johnson



Shea Johnson received his \$25,000 check at Gaddis of Muncie from Steve Gaddis and staff on June 19.

ANNUAL FUND

JULY 1, 2020 - JUNE 30, 2021

Year in and year out we are thankful to be part of such a generous community that helps make it possible for us to provide innovative services and supports so that every Hillcroft client can lead an extraordinary life! It is through the on-going support of these generous donors that Hillcroft can continue positively impacting people with disabilities....with living, with jobs, and with independence.

20000 +

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10000 +

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Deltec Information Solutions
The Betty Miller Estate

5000-9999

The Kakatu Foundation
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500-999

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51-100

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The Players Club at Woodland
Trails
Thrive Credit Union
Walgreens
Walls Furniture & Mattress
Wasson Nursery & Garden Center
Wendy's
White Tail Tree Farm
WoofBoom Radio
YMCA of Muncie

MEMORIALS

In Memory Of...**Tim Beaty**
David & Diane Benadum

In Memory Of...**Thomas Higgins**
Ball State University - Department
of Social Work
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David & Connie Hirsh

Eric Kelly

Rick & Janet Kruth

Melanie Musser, Lolly Bargerstock
& Lisa Pay

Michael & Carol Scanameo

Cathy Ward

Robert Wenzel

In Memory Of...**Jim & Heather
Love**

Marvin & Molly Andrade

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In Memory Of...**Patti Jo Lutton**

Teresa Miller

In Memory Of...**James McKenzie**
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In Memory Of...**Mark Pohly**
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In Memory Of...**Sara Priest**
Charles & Miriam Jones

In Memory Of...**Treva Jolene
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Pazols Jewelers

In Memory Of...**Tommy Thomas
in honor of Jeanine Thomas**

Kathy Delicath

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Sharon & Bud Jones

In Memory Of...**Beverly Workman**
Lois Alderfer

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Bahlmann**

Dick & Sandra Hudson

In Honor Of...**Etta Barlow**
Roger & Renee Dunaway

In Honor Of...**Dan Wolfert**
Larry & Linda Starr

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MUSIC THERAPY

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Kappa Kappa Sigma Alpha Iota
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Youth

HILLCROFT SERVICES FUND AT THE CFMDC

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The Betty Miller Estate



CHARLES 'TODD' WILBURN

Todd is a Muncie native and has attended Hillcroft since 1987, previously working in the workshop before transitioning to Creativity Unlimited (CU) programming full-time. Todd lives at home with his mom and has three siblings, each of whom have been very supportive of him throughout his life and have remained very close. While at Hillcroft, Todd enjoys simulated tasks such as sorting pieces during his day (mostly the red caps). Todd also enjoys participating in all types of programming including music therapy, recreational therapy, CU, and behavior management during his day while he is at Hillcroft.

Todd participates in about every music and rec group that is offered. He brings such a positive energy to any group, big or small, and is willing to try new things. Todd has made a lot of progress both socially and cognitively in group sessions, which has also helped to sustain his quality of life as he ages. Specifically, Todd has relearned his colors during the Orff (xylophone) group and now states them accurately when asked! He is now working to identify octaves on the staff, differentiating each of the notes on the corresponding lines and spaces. He independently recalls ASL signs during sign choir, and uses them occasionally when conversing with his staff and peers. Todd's MOST favorite song is the theme from Ghostbusters, which he tries to dupe everyone into singing. Todd LOVES to sing—he carries his microphone in his waistband just in case he ever needs to burst into song!

Todd LOVES to sing—he carries his microphone in his waistband just in case he ever needs to burst into song!

As mentioned, Todd is a social person and enjoys eating lunch and going out with his friends. He enjoys participating in the color guard group, culture/around the world, and gardening groups. The recreational therapists note Todd utilizes his sense of humor when watering the plants, talking to them to help and encourage them to grow! He socializes with his peers regularly during large groups in CU (i.e. music and movement, games groups, flash mob, Friday Fun, OPUS sign group, etc.) and makes sure everyone is participating in the session and having a good time. In 2020, Todd was the artist of the winning design for the concert t-shirt to celebrate Disability Awareness Month.

At home, Todd enjoys walking on the treadmill after work and doing Zumba at home with his videos. He has learned to independently complete tasks related to hygiene, including brushing his teeth, shaving using an electric razor, and is able to select clothes and dress himself. Todd helps his family by taking out the trash, vacuuming and collecting dirty laundry. He also practices making his bed regularly. For fun, Todd likes to ride in his 'cop car' (golf cart) and wants to give everyone a ride!





BUILDING BETTER FUTURES CAPITAL CAMPAIGN

In 2015, Hillcroft Services began working towards an ambitious goal of creating a single location to consolidate several buildings into one central campus.

The facility would be specifically constructed to better meet the needs of the individuals served and thus the Building Better Futures Capital Campaign commenced.

During this first ever campaign, Hillcroft exceeded all expectations through the generosity and support of hundreds of donors who demonstrated their dedication and commitment to the mission of Hillcroft Services.

We will be forever grateful for their generous contributions which allowed us to occupy our new facility in June of 2019.

INDIVIDUALS

Hudson and Jan Akin
Brian and Janie Allardt
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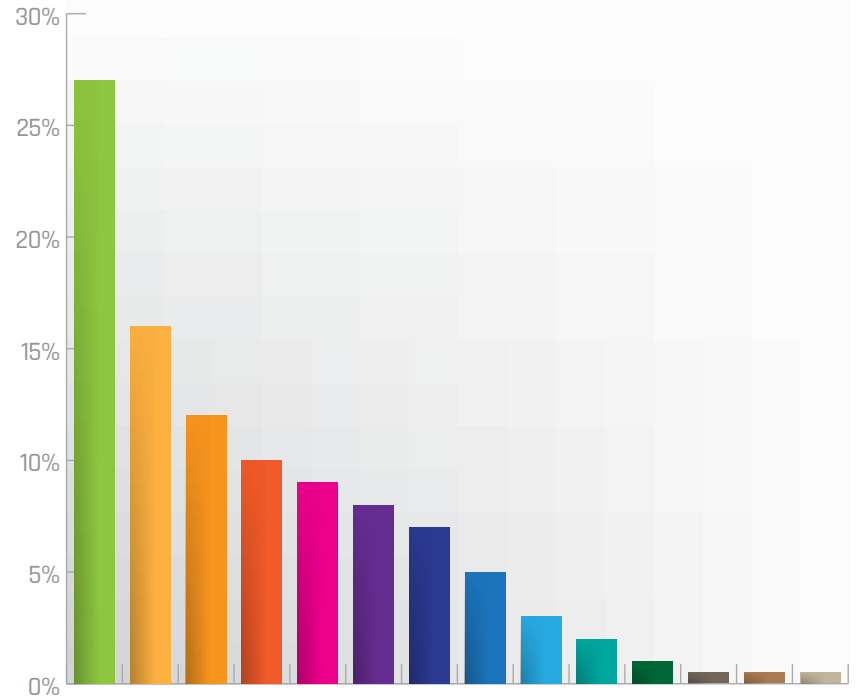
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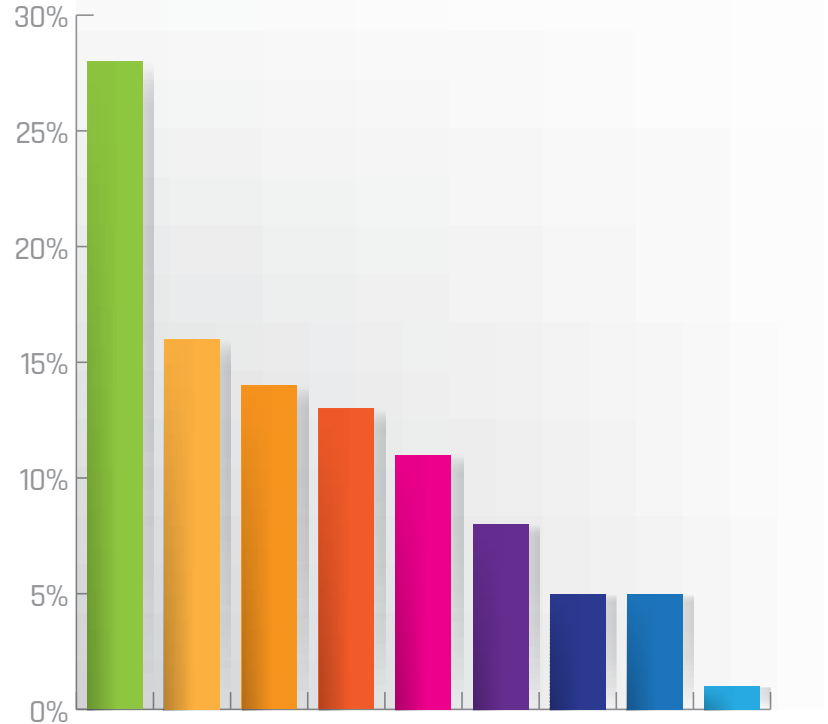
WHERE FUNDS COME FROM

REVENUE	TOTAL	%
Residential Services	\$4,593,797	27%
ABA Clinic Services	\$2,754,958	16%
Gain on Forgiveness of PPP Loan	\$2,024,232	12%
Vocational Services	\$1,784,338	10%
Creativity Unlimited Services	\$1,459,431	9%
Therapy Services	\$1,436,793	8%
COVID-19 Grant Funds	\$1,128,221	7%
Janitorial Services	\$891,716	5%
Transportation Services	\$527,361	3%
Public Support	\$257,148	2%
Gain on Sale of Assets	\$182,115	1%
Change in Value of Endowments Interest	\$59,616	<1%
Other	\$8,909	<1%
Interest Income	\$748	<1%
TOTAL REVENUE:	\$17,109,383	



HOW FUNDS ARE USED

EXPENSES	TOTAL	%
Residential Services	\$3,784,924	28%
ABA Clinic Services	\$2,117,133	16%
Vocational Services	\$1,835,424	14%
Administrative	\$1,815,613	13%
Creativity Unlimited Services	\$1,516,047	11%
Therapy Services	\$1,112,629	8%
Janitorial Services	\$683,175	5%
Transportation Services	\$615,902	5%
Fundraising	\$105,508	1%
TOTAL EXPENSES:	\$13,586,355	





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