

HILLCROFT SERVICES ANNUAL REPORT 2009 2010

Meet: Jackie

Meet Jackie Gilchrist. A worker. A roommate. An artist. A friend.

These are the characteristics I came away with after completing my last semester project assignment with Jackie through my photojournalism class at Ball State University. I chose to work with Hillcroft Services because I am passionate about what their services provide for the Muncie community. As a photojournalist I strive to capture people in their environments and portray them in a light that makes them unique to the world around them, and this is how I hoped to capture Jackie. I knew this project was going to require a lot of time and commitment. What I did not know was the eventual attachment I would gain for Jackie and her five housemates.

One of our first introductions was through Very Special Arts (VSA) classes. Friday afternoons provided a great opportunity for me to get to know Jackie. I quickly picked up on the influence of her infectious smile and positive attitude on others while she was working on her paintings, crafts and musical projects. The classes were something I started looking forward to at the end of a long, stressful school week. Because I realized how much Jackie was enjoying herself, I found myself putting down the camera more often to participate with her.

I was also able to get to know Jackie in her own environment her group home on Elm Street. I captured her spending time with her housemates, doing daily chores and learning life skills from one of her group home managers, Deanna. I discovered the importance of Fridays when the women got to spend their weekly earnings at a restaurant of their choice. The night I attended was an outing to a Chinese restaurant. Jackie loves all food, but I would confidently say her favorite is Chinese. Eating out with her housemates was special to me because I felt included in their "family." I was even invited to a retirement party for Virginia, one of the Elm Street resident's. It was an evening I will not soon forget.

Another unforgettable event was having the opportunity to go with the ladies to an Elvis impersonator show at the Paramount Theatre in Anderson. I knew Elvis was Jackie's favorite singer and her reaction when the curtain rose was catching. Jackie could not contain her excitement throughout the concert: she danced in her seat and in the aisle during each song. Even though I am not a big fan of Elvis, I could not help but sing and clap along with her.

As the months in the semester went by, I found myself to be more of a friend to Jackie than a student fulfilling the duties of a project. I remember turning in the final version and thinking that the grade did not really matter. I knew I had personally achieved something much more.

The relationships I gained from this experience continue to be special to me. On my graduation day I even took my dad to meet Jackie and her housemates.

Even though my college days at Ball State are over, I plan to stay in contact. I have gained so much from my experience with Hillcroft and Jackie. She taught me not to take life too seriously and to smile even when times are stressful. But, most importantly, she taught me about being a friend.

Photos of Jackie were provided by



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"Another unforgettable event was having the opportunity to go with the ladies to an Elvis impersonator show at the Paramount Theatre in Anderson. I knew Elvis was Jackie's favorite singer and her reaction when the curtain rose was catching. Jackie could not contain her excitement throughout the concert; she danced in her seat and in the aisle during each song."

- Natalie Greer

illcroft Services, Inc. provides residential, employment, therapy, recreation, camping and community support services to individuals with disabilities in a ten (10) county area in Indiana. Our mission is: "To provide innovative services and supports for People with disabilities and their families; resulting in extraordinary differences in People's lives." Hillcroft is focused on creating a culture of strong values, understanding the importance of ethical behavior, and maintaining high quality services to the people we serve.

Hillcroft continued to provide outstanding services and received high levels of client satisfaction this past year. Fiscal Year 2010 continued to report an overall satisfaction rate of 99%. This benchmark again reinforces the fact that employees at Hillcroft have a passion for the people we assist and that the clients approve of their services. We served more than 4,300 individuals with approximately 280 staff from July 1, 2009 through June 30, 2010.

Due to the national recession occurring at this time, Hillcroft faced many challenges. Among these challenges were drastic rate cuts to our residential and employment services programs, which required us to examine structures and processes in order to accommodate the drastic funding cuts. In the face of these adversities, Hillcroft still continued to produce positive results for our clients.

We were awarded another 3 year accreditation from CARF (Commission on Accreditation of Rehabilitation Facilities). This is the highest certification possible through this state mandated process. In addition, Camp Isanogel received a 3 year accreditation from ACA (American Camp Association). Hillcroft also embarked on a new venture in June of 2010. We opened our new ABA (Applied Behavior Analysis) Clinic which is located in Muncie, Indiana. It is the only clinic offering behavioral treatment for children with autism spectrum disorders in the East Central Indiana area. This new initiative gives families a local alternative for services

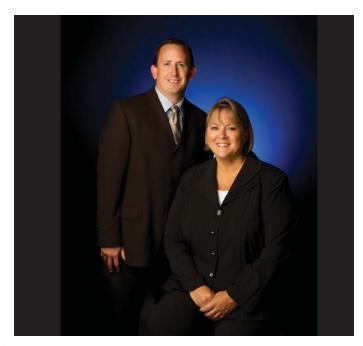
that were not currently being provided in this area. We have partnered with Ball State University to bring this dream to reality.

Hillcroft has a desire to expand services and develop additional partnerships with other organizations. We are continuing with our vision of building sustainability for our future growth and we realize developing lifelong partners is vital in fulfilling that goal. Hillcroft understands that our success and the success of the individuals served is a tribute to the wonderful partnerships we have within the communities we serve.

We appreciate your interest and investment in our organization and the people with disabilities that we serve. Thank you for your continued support of Hillcroft and our Mission.

Sincerely,

Debbie Bennett, CEO David Karnes, Board Chair



Statement of Activities for the Year Ended June 30, 2010

£	_1	Unrestricted	_	Temporarily Restricted		Permanently Restricted		Totals
REVENUE AND PUBLIC SUPPORT Revenue:								
Residential fees	\$	6,788,116					\$	6,788,116
Day program fees	Ψ	3,204,388					φ	3,204,388
Contract income		944,667						944,667
Rental income		5,768						5,768
Interest income		40,964						40,964
Loss on disposal of property and equipment		(10,279)						(10,279)
Other income (expense)	_	(23,121)	\$	24,583			_	1,462
Total Revenue	\$	10,950,503	\$	24,583			\$	10,975,086
Public Support:								
Government grants and programs	\$	19,650					\$	19,650
United Way allocation		139,225						139,225
Contributions and bequests	_	228,815					_	228,815
Total Public Support	\$	387,690					\$	387,690
Total Revenue and Public Support	\$	11,338,193	\$	24,583			\$	11,362,776
NET ASSETS RELEASED FROM								
RESTRICTIONS	\$	16,174	\$	(16,174)				
	\$	11,354,367	\$	8,409			\$	11,362,776
EXPENSES								
Adult services	\$	1,462,802					\$	1,462,802
Children's services		205,914						205,914
Workshop		2,981,264						2,981,264
Residential services		5,366,819						5,366,819
Fundraising		84,109						84,109
Isanogel		278,111						278,111
Administrative	_	1,274,196	_		_		_	1,274,196
Total Expenses	\$	11,653,215	\$	-0-	\$	-0-	\$	11,653,215
CHANGE IN NET ASSETS	\$	(298,848)	\$	8,409	\$	-0-	\$	(290,439)
NET ASSETS AT BEGINNING OF PERIOD		4,610,747	_	84,433		209,061		4,904,241
NET ASSETS AT END OF PERIOD	\$	4,311,899	\$	92,842	\$	209,061	S	4,613,802









At HOME:











At WORK:

Cannon Industries employs people with disabilities to fulfill subcontracted work for local businesses. Clients work on various jobs based on their skills.

The work that our clients perform in Hillcroft's workshops allow them to be productive members of the workforce and contributors to the local economy.

Hillcroft has workshops in Muncie, New Castle and Franklin, Indiana.



At VSA:









Hillcroft Services, Inc. would like to thank the people

Lisa & Larry Abrams Denise Abrams Jennifer Abrell Kenneth Addington Brian & Jane Allardt Bryce Anderson Applebee's Edward Armantrout Alexis Armstrong Arts Place Joe & Susan Ashcraft Sara Atkinson B & B TOOL Charles & Joycelyn Baer Brian Bahlmann Abby Bahlmann Joanie & Dave Bahlmann Baker-Finley Warehouses Bruce & Connie Baldwin Joe & Anna Bales Dr. Philip Ball Ashlee Bane Barker Rentals Nancy Barnett Ramona Bauchert Angela Beck Dawn Beeman David & Diane Benadum Debbie Bennett Ben & Patricia Bennett Julie & Chris Bering Gary Birh Matt Blake Chervl Blair Phil & Mary Bolser Clint Bolser Trent Bradburn Brady, Ware & Schoenfeld, Inc. Lisa Brand Ken & Peggy Briner Linda Brown Rebecca Brown Cheryl Brown Larry Brown Stewart & Pam Brown Nance Buckert

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Little Caesars Randie Long Lowery's Candies, Inc. Manda Lucas Lykins Counseling Clinic Cindy Lynch Brad Lynn Christine Mahon Maintenance Repair Service Main St. UMC Mancino's Pizza & Grinders Lula Mann Starr Manning Dawn Martin Linda Mason Debra Massey Jason May Tom & Nancy Mccarthy Elissa Mcdonald Mike Mcintosh Nancy McCormick Joan & Richard Mckee Angie Mckillip Todd & Teresa Merickel Ann Metzler Margot Middleton Midwest Remediation Joe & Janet Milazzo Hank Milius Greg & Kim Miller Janice Miller Lindsav Miller Thomas Miller Rita & David Mohler Yvonne Mohler Mckensie Monroe Ray Montagno Edward & Delores Moran Rita Morgan Rich & Rhonda Mousty Muncie Electrology Clinic Muncie Office Supply Muncie Wing It, LLC Munseetown FCU MutualBank Robert Myers Rita Nale Jim & Linda Needham Monte & Dawna Needler

and businesses who generously donated this past year.

Don & Pam Nicholas Noodles & Co. Normandy Flower Shop Linda Norris Pamela Norris Jennifer Nve Virginia O'Dell Old National Bank Corp. Ron & Susan Orebaugh Susan Orr-Miller Cathy Overmyer Beth Parris Charles Payne Pengad Printing Inc. Sandy Penrod Donna Penticuff Debbie Pierson Brad & Ann Polk Judith Polson Gavle Porter Jane Potee Janice Powers Thomas & Pamela Price Printing Creations Prudential Life Penny Prow Dan Ouinn Jeff Rahe Bonita Ramirez Mollie Rapp Chevenne Reagan Jan Vanmatre Reed Jav Reed Renal Assoc. of Central IN Eric Rich Sherry Riggin Mike & Allison Robbins Craig & Audrey Robbins Traci Robbins Lois Rockhill Kenny & Michelle Rodeffer Brad & Mendy Rodeffer Harlan & Judith Roepke Tony & Deb Rolli Dave & Ann Marie Ross Zach Rozelle Kimberly Sargent Joe & Eleanor Scherrer Fric & Alexis Scherrer

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Hillcroft Streeter location.

MISSION STATEMENT:

Our mission is to provide innovative services and supports for People with disabilities and their families, resulting in extraordinary differences in People's lives.



We would also like to thank our in-kind donors for their contributions.

Abby's Candles

Albany Family Dentistry

Applebee's

Ashcraft Jewelers Auntie Anne's

Ball State

The Bahlmann Family

Diane Benadum Baskin Robbins Bererly Rentals

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Bryce Anderson Buffalo Wild Wings Cammack Station

Chili's

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Crabtree Photography Creative Framing Dairy Dream

Dairy Queen -Muncie Dairy Queen -New Castle

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Munsee Meats Murray's Jewelers

MutualBank Myra Robinson

Noodles & Company Normandy Flowers

Olive Garden Omni Care Panera Papa John's Pazol's

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Tonne Winery Vera Mae's

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Wall's Furniture

Wal-Mart -North Wal-Mart -South

Wayne Janitorial Supplies

Weenee World

Wendy's Scotty Zion Phil Carter

Emens Auditorium

Fazoli's

McDonald's

Muncie Symphony

Paramount Theatre - Anderson

Showplace Lawn and Landscaping - Pendleton

Wasson Nursery



Hillcroft's Walnut Street location

Our Grantors:

- United Way of Delaware County
- The Community Foundation of Muncie & Delaware County
- INDOT 5310 (Indiana Dept. of Transportation)
- City of Muncie Community Development
- George & Frances Ball Foundation
- TJX (TJ Maxx)
- Kappa Delta Sorority
- Hays & Sons
- The Yorktown Fund (The Community Foundation of Muncie & Delaware County)
- Madison County Community Foundation
- Henry County United Fund
- First Presbyterian Church
- Morris Youth Fund (The Community Foundation of Muncie & Delaware County)
- Rotary Foundation
- Indiana Dept. of Education & BSU Autism Grant
- Delaware Kiwanis
- Anderson Kiwanis
- Interlock Autism Support Group
- Mayor Ballard's Crime Prevention Grant
- Muncie Elks Club
- Alexandria Elks Club
- Prevent Child Abuse Council
- Grainger, Inc.
- VSA arts of Indiana

































OUR LOCATIONS:

Main Office

114 East Streeter Avenue Muncie, IN 47303-1999 765-284-4166

Employment Services Center

4105 North Walnut Street Muncie, IN 47303 765-281-6912

ABA Clinic

920 West Main Street Muncie, IN 47305 (765) 281-6918

Isanogel

7601 West Isanogel Road Muncie, IN 47304 765-288-1073

New Castle

501 New York Avenue New Castle, IN 47362 765-529-7630

Marion Employment Services

Center

The Centrum Building 428 West Washington Street 303-1A Marion, IN 46953 765-662-2015

Franklin

400 North Forsythe Street Franklin, IN 46131 317-738-9514

VSA at Hillcroft Services

202 East Haines Street Muncie, IN 47303 765-281-6912



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